

**PROGRAM-TO-PROGRAM ARTICULATION AGREEMENT  
UNIVERSITY OF WISCONSIN-PLATTEVILLE  
FOX VALLEY TECHNICAL COLLEGE**

**FVTC ASSOCIATE DEGREES:**

Accounting, Banking & Financial Services, Computer Info Systems: Microcomputer Specialist, Network Specialist, Programmer/ Analyst; Insurance Services Associate, Marketing, Quality Management, Retail Management, Supervisory Management

**UW-P BACCALAUREATE DEGREE:**

Bachelor of Science Degree in Accounting, Business Administration

**RATIONALE:** As employment requirements become more complex and workplace changes occur more frequently, students need the opportunity to upgrade their technical skills and competencies by pursuing a related collegiate level program. The goal of this articulation agreement is to ease the transition of students who wish to enhance their skills by transferring to programs in Business Administration or Accounting within the College of Business, Industry, Life Science, and Agriculture at UW-Platteville.

**PROGRAM-TO-PROGRAM TRANSFER COURSES**

<b>FVTC COURSES</b>	<b>Credits</b>	<b>UW-P EQUIVALENT COURSES</b>	<b>Credits Granted</b>
101-180 Financial Accounting I	4	Accting 2010 Financial Accounting	3
101-181 Financial Accounting 2	4	Accting 2020 Management Accounting	3
101-130 Cost Accounting A <b>AND</b> 101-131 Cost Accounting B <b>AND</b> 101-188 Cost Accounting Advanced	2 2 3	Accting 3230 Cost Accounting	3
102-112 Business, Introduction	3	Busadmin 1200 Intro to Amer Bus Enter	3
102-175 Financial Planning	3	Busadmin 3400 Personal Financial Plan	3
104-113 Marketing Research <b>OR</b> 104-184 Marketing Information Mgt	3 3	Busadmin 3700 Marketing Research	3
104-147 Promotion Principles	3	Busadmin 3630 Advertising	3
104-151 Marketing 1 Principles	3	Busadmin 2630 Intro to Marketing	3
104-163 Sales Management	3	Busadmin 3830 Sales Management	3
104-166 Sales Principles	3	Busadmin 3820 Professional Selling	3
107-143 Visual BASIC Prog, Interm <b>AND</b> 107-146 Visual BASIC, Introduction	2 3	Computer 2340 Program in Visual Basic	3
107-144 Computer Prog in C++	2	Computer 1430 Programming in C++-	2
107-150 Microcomputer Applications	2	Computer 1830 Microcomputer Applications	2
107-152 Computer Prog COBOL 1 <b>AND</b> 107-156 Computer Prog COBOL 2	3 3	Computer 2230 Programming in COBOL	3
107-164 Cust Info Control Sys/VS	3	Computer 1000T Elective	1
107-168 Comp Prog RPG/400	3	Computer 1000T Elective	3
145-100 Starting a Small Business	3	Busadmin3230 Small Business Management	3

162-107 Life/Health Insurance	3	Busadmin 3440 Life Insurance	3
162-121 Principles of Insurance	3	Busadmin 3430 Risk Management	3
185-110 Quality as an Org Strategy <b>OR</b> 185-111 Organztn/Paradigms/Change <b>OR</b> 185-112 Customer Focus Qual Imprvmt <b>AND</b> 185-120 Qual Imprvmt Process-Applied <b>OR</b> 185-121 Quality Problem Solv & Plan	3 3 3 3 3	Busadmin 3540 Quality Management	3
196-193 Human Resources Mgt	3	Busadmin 3030 Human Resource Mgmt	3

**Additional Information:**

- Effective for students admitted to the Extended Degree Program in Business Administration or declaring a Business Administration Major after August 31, 1993.
- In order for these courses to transfer, the student must have completed the courses no earlier than the 1973-74 academic year with a grade of "C" or better.
- This list replaces any previously approved list.
- If the student changes from the Business Administration major or transfers to another UW campus, these professional/vocational courses may not necessarily transfer.
- Effective Date: This agreement was created June 1, 1993, and revised November 5, 2001. The agreement covers courses which have been previously approved by the UW-System.

**Definition:**

Program-to-program transfer courses/credits are accepted only for the program/degree specified in this agreement. A change of major/degree/program invalidates these courses/credits for transfer unless they are approved within some other program-to-program Articulation Agreement for a different major/degree/program at UW-Platteville.